

RESOURCES FOR BECOMING A BETTER NETWORKER

BOOKS

1. The Skinny on Networking: Maximizing the Power of Numbers by Jim Randel
2. Highly Effective Networking: Meet the Right People and Get a Good Job by Orville Pierson
3. Masters of Networking: Building Relationships for your Pocketbook and Soul by Ivan R. Misner
4. Make Your Contacts Count: Networking Know-How for Business and Career Success by Anne Baber
5. The 29% Solution: 52 Weekly Networking Success Strategies by Ivan R. Misner
6. Endless Referrals by Bob Burg
7. Dig Your Well Before You're Thirsty: The Only Networking Book You'll Ever Need by Harvey Mackay
8. The Greatest Networker in the World by John Milton Fogg
9. Smart Networking: Attract a Following in Person and Online by Liz Lynch
10. Networking for People Who Hate Networking: A Field Guide for Introverts, the Overwhelmed, and the Underconnected by Devora Zack

WEBSITES

1. NetworkNetwork.net
2. Kintish.co.uk