Interviewing Influencers – Example Interview Questions

Basics

- 1. Can you give our audience a quick intro to who you are and what you do?
- 2. What would you say is your specialty in your industry?
- 3. How long have you been in this industry?
- 4. Was there a reason you got into this industry in the first place?
- 5. What's your personal story, or that of your business?
- 6. What were your main challenges in getting where you are today?
- 7. What were your biggest triumphs?
- 8. How would you do things differently given the chance?
- 9. How do you see yourself/your business progressing?
- 10. What would you consider you biggest challenges to be in the near future?

Latest Projects

- 11. What have you been focusing on recently?
- 12. What are your primary goals for your latest project?
- 13. What have been your biggest challenges in your latest project?
- 14. How have you overcome those challenges?
- 15. What lessons have you learned with those challenges?
- 16. What were the key influencing factors or other people who have helped you in your latest endeavour?
- 17. What issues or lessons did you come across that you weren't prepared for?
- 18. How have those issues shaped the outcome of what you have tried to achieve?
- 19. Where do you see this project progressing in the future?
- 20. Do you feel that you have achieved the key goals that you set for yourself?

Engaging Others

- 21. Using your own experience, how would you recommend that others prepare before undergoing [something relevant to their industry]?
- 22. What are your 3 favorite tools for running your projects or business more effectively [or other relevant tasks]?
- 23. What, in your opinion, are the key attributes that [audience member role] needs to manage to overcome unforeseen issues?
- 24. What other key skills do you consider essential in running [a small business or business of a particular industry]?
- 25. What is the most valuable piece of advice that somebody gave you during your career?
- 26. How have you influenced the work of others? What particular contribution have you had to others' projects?
- 27. What key steps would you advise as being essential when performing [a particular task]?
- 28. What issues would you recommend that someone prepare for when performing a [particular task]?
- 29. What methods do you employ to take into consideration the feedback/suggestions of your customers?
- 30. How can others get involved and interact with you?